



HIIG A&H ANNOUNCES PETER BURDO AS DIRECTOR OF REGIONAL SALES

HOUSTON- January 5, 2018

HIIG Accident & Health (HIIG A&H) a division of Houston International Insurance Group (HIIG), announced that Peter L. Burdo has joined the Company as Director of Regional Sales, reporting to E. Matthew Paul, Senior Vice President of Sales. He will be focused on expanding the Company's Medical Stop Loss business in the Midwest.

Peter has had an extensive career as a Medical Stop Loss sales representative and brings to HIIG A&H more than twenty years of industry experience. Since 2006, Peter served as Business Development Manager for Swiss Re, previously IHC Risk Solutions.

Mr. Burdo commented, "I am very excited to be joining the team at HIIG A&H and helping grow the employer stop loss division in the Midwest."

L. Byron Way, Chief Executive Officer of HIIG A&H, said, "We continue to look for ways to expand our business with seasoned professionals. Peter's knowledge and experience are a great addition to help us grow our book profitably."

About HIIG A&H

HIIG A&H is a division of Houston International Insurance Group, specializing in Medical Stop Loss and other Accident & Health coverages with offices in Malvern (PA), Wakefield (MA), Kennesaw (GA) and Dallas (TX). As a direct writer, HIIG A&H provides insurance products through HIIG's wholly owned subsidiary insurance companies.

For more information go to <https://hiigah.com/>

About HIIG

HIIG is an insurance holding company based in Houston, Texas with total assets of more than \$1.3 billion and shareholders' equity of more than \$330 million. HIIG has admitted and non-admitted insurance company subsidiaries, including Great Midwest Insurance Company rated A (Excellent) by A.M. Best Company.

For more information go to <https://www.hiig.com>